



QUALITY GRAIN SERVICES

PROVIDING YOU WITH THE BEST

ISSUE 9, FALL 2010

QGS NEWS

In our last Quality Grain Services newsletter, we talked about construction plans for our facility. This time around, we are pleased to report that all of the projects are moving ahead as planned!

The construction of our new shed is progressing nicely, and at the time of this printing almost all of the steel on the building has been put in place. Now, we are awaiting the arrival of the large doors and will be installing them right away. The cement for the shed will be poured in September, allowing us to make use of the shed as an extra storage facility this winter. We plan to fill the new shed with soybeans, which will provide ample space for everyone's grain. Next summer, QGS plans to continue, and finish up, this construction project.

Also, the dumping pit project is now in-progress. The conveyor has arrived and is scheduled for installation on August 30th through September 11th. We are very excited about this part of our project, as it should improve the grain quality here at QGS considerably, as well as speed up the whole processes- from the dumping of your grain, all the way through the drying process.



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WANT TO HEAR A WORD FROM THE OWNER?

OWNER OF QGS, JEFF KLAUSTERMEIER, HAS A FEW REFLECTIONS TO SHARE ABOUT THE LAST HARVEST SEASON, AND IS UNVEILING A FEW NEW PLANS FOR THIS YEAR! CHECK OUT THE [NEWS FROM JEFF](#) SECTION FOR ALL THE

[READ MORE](#)





OUR LATEST PROJECT AT QGS, A MULTI-USE SHED

Although it is currently in progress- when this shed is finished it will feature a 70 by 160 square foot floor space, a heated concrete flooring system, and ample space to store grain this winter!



A COUPLE OF THE 'GUYS'- HARD AT WORK

This year Quality Grain Services is excited to take advantage of the excellent summer weather.

Also, because QGS was able to lock in fuel prices considerably lower than in the past, we are also excited to benefit from lower drying costs!

QGS ONLINE

As always, it is really great to see all of the traffic on the Quality Grain Services website! Remember, we are constantly trying to keep the website's information and headlines up-to-date, and the best place for you to find the most recent QGS information is at www.QualityGrainServices.com.

One of our latest additions to QGS Online has been the new Dairyland Seed Book. By following the link on our website, you are now able to see the latest information from Dairyland Seeds regarding their products and services.

In addition, a few of the latest photos from our many construction projects have been uploaded to the online photo gallery. There is a link on the QGS Online homepage,

which will direct you towards the gallery that we would love for you to check out!

Lastly, we would like to remind everyone of the constant updates we make to the bright red headlines on the homepage of QGS Online. This simple line or two of information always contains the most recent updates about QGS closings, weekend dumping information, and any special holiday hours that we are planning. In addition, extreme delays are posted here for you during harvest time. This year, we don't expect to experience many issues with long waits for the dumping pit, as we are installing new equipment, but if we run into any issues they'll be posted!

As usual, don't forget to leave us your comments and questions on the Contact Page of the website- we always love hearing your thoughts and clearing up any confusion you may have!

A NOTE TO OUR CUSTOMERS...

We would like to take this opportunity to mention that, with all that is going on in the fall, things around the facility may become a bit hectic.

With that in mind, we would like to provide a recap the system we use here at QGS for all incoming grain. When a truck pulls onto our scale, it has four options that it may take advantage of. You may: sell the grain upon arrival, apply the grain to a contract, have us deliver the grain to WWE, or store the grain at QGS. We would like to strongly encourage each of our customers to check with their trucker to make sure that he or she is aware of your plans for your grain. Each trucker must be able to communicate to QGS the correct course for your grain when they dump it into our dumping pit. If your trucker isn't sure of your plans for your grain, some difficult mix-ups may occur with our system.

We appreciate your business and are always doing everything we can to make sure your transactions and experiences go as smoothly as possible here at QGS; therefore, we are glad when truckers are well-informed and we are able to avoid time-consuming and complicated errors.

If you have any questions about our grain system or the four options that are offered to you at Quality Grain Services, please feel free to give us a call at (715) 643-2307. You may also e-mail us at jeff@qualitygrainservices.com or make use of the contact form on www.QualityGrainServices.com. We would love to clear up any misunderstandings and answer your questions!



NEWS FROM JEFF

A LITTLE NOTE FROM OUR OWNER AND FOUNDER, JEFF KLAUSTERMEIER...

Wow, what a difference a year makes! So far this summer, crops (for the most part) look very nice! It has been a long time since we have had a hot, wet summer like this one... I would sure expect this year's grain quality to be excellent. We're looking forward to outstanding test weights and moisture levels! With this in mind, QGS will hopefully be able to avoid having to close our facility to try and catch up to all the grain coming in. Last season we did have to close, and I hope we never have to resort to such extreme measures again... After all, I do not enjoy having to leave my harvest equipment sit, either!

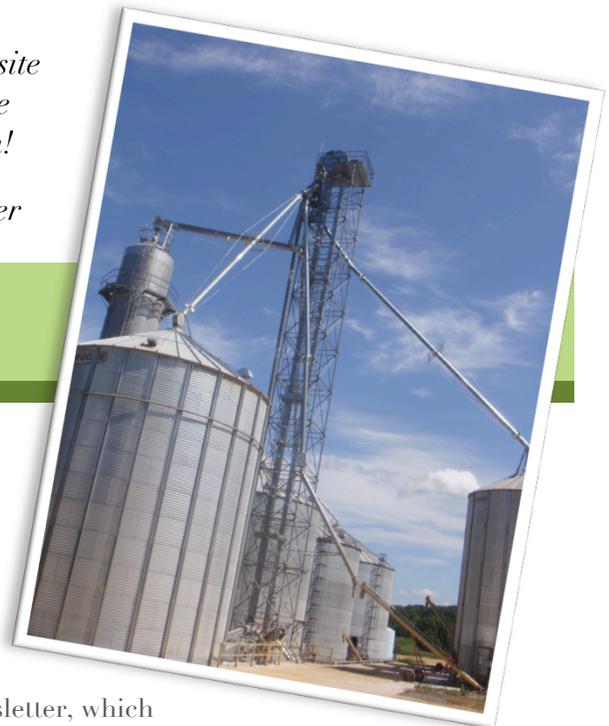
I would expect that between drying changes and better quality grain, all of our drying charges will be lower this season. For those of you that have already priced some grain at this point, good for you! Hopefully you received a price that you are able to profit at and are happy with! After all, that is our goal here at QGS.

One last thing, I'd like to remind each of you to remember to take a look at the grain drying information and also to visit the website for our very latest updates. I hope everyone is able to take advantage of our special discount incentives... Have an excellent harvest season!

-Jeff Klaustermeier

LOWER DRYING RATES

We have been able to lock in our fuel prices for this season at a lower price than in the past. So, in turn, we have also been able to lower our charges. As if this isn't enough, we are offering a cash-discount again this year as another incentive for our customers! This offer seemingly produced favorable results for customers who were able to take advantage of it in the past. If you aren't aware of the cash-discount program we offer, visit www.QualityGrainServices.com to find more information. Full details may be found in the Fall 2009 Newsletter, which may be downloaded at any time from the website. Also, while you're at www.QualityGrainServices.com, be sure to read up on the new, lower, drying charges!



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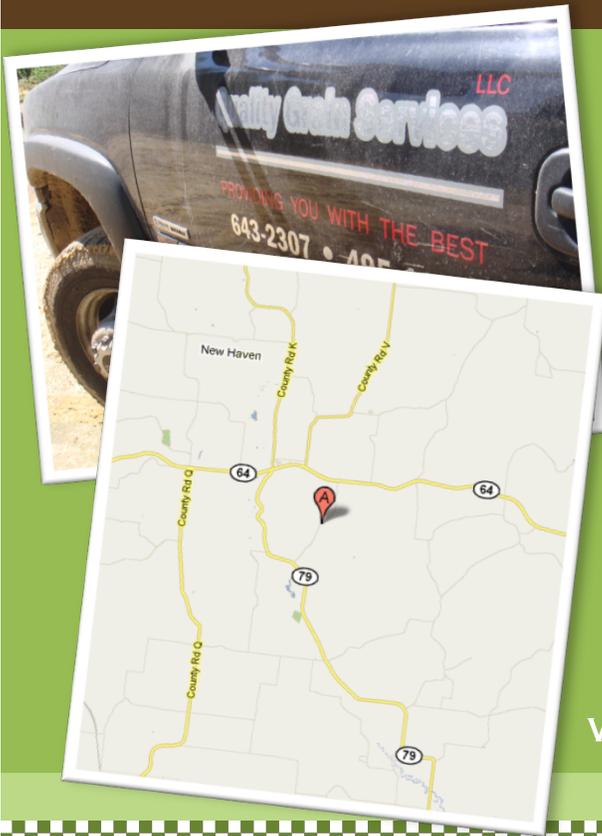
PROVIDING YOU WITH

QUALITY GRAIN SERVICES IS A FAMILY OWNED AND OPERATED BUSINESS IN WESTERN WISCONSIN.

WE ARE LOCATED A QUARTER OF A MILE EAST OF CONNORSVILLE, WISCONSIN- JUST SOUTH OF HIGHWAY 64 ON 170TH STREET. YOU CAN SEE OUR FACILITY FROM HIGHWAY 64, AND GRAIN TRUCKS ARE MORE THAN WELCOME TO USE THE SECOND DRIVEWAY TO GET TO THE TRUCK SCALE.

DON'T FORGET TO CHECK US OUT ON THE WEB!

WWW.QUALITYGRAINSERVICES.COM



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