

Quality GRAIN SERVICES

Inside this issue:

<i>QGS News</i>		1
<i>QGS Online</i>		1
<i>Grain Drying Schedule</i>		2
<i>New Offer</i>		2
<i>News From Jeff</i>		3
<i>Summary Sheet Example</i>		3
<i>Location</i>		3

Quality Grain Services News

There haven't been too many large changes taking place here at Quality Grain Services lately. However, we've been doing some general repair work around the facility to get ready for this season.

One update that we've made includes the changes we've made to our customer drying print-out and the way we do our billing. Due to the

fact that it is becoming very hard to know when people are finished with their drying, we are now going to bill drying charges on a weekly basis— whether you are finished harvesting your crop, or not. Hopefully, this new process will keep things simpler on our end and provide a smaller chance for error.



QGS Online

It's great for us here at Quality Grain Services to see how useful the new website renovation has been! Traffic is growing everyday, and we're hearing plenty of good things about the new look, organization, and simplicity of the website.

If you haven't found a chance to head over to QualityGrainServices.com yet, make sure you visit soon! We're always updating and changing things around to keep you informed and up-to-date.

When you visit, be sure to check out our photos from the Boyceville Picklefest Parade! QGS threw candy corn out to all the kids along the parade route from one of our trucks— fitting, isn't it?

Also, the new Dariyland Seed Book has been updated on our website. If you find anything you're interested in be sure to let us know!

And, as always, we'd love your feedback on what you're thinking about the website!



Grain Drying

In an effort to simplify our drying changes we have made some major changes to our price schedule this year. You can see these changes in the drying chart to the right. Every time your grain increases by a half percent in moisture, your drying charges increase by a penny. When you compare our old system to the new one we can see that some of our charges changed very little, but a few of the wetter moistures are effected quite a bit by the new system. We hope that our new charges will keep Quality Grain Services competitive in our rates, and that they will be a little simpler for everyone to understand. As always, a printable version of our drying charges is available on our website, www.QualityGrainServices.com, on the Storage and Drying Services page.

A new feature that Quality Grain Services is offering this season is a pre-pay discount of four percent. This discount is only being offered on drying charges. Basically, this discount will allow everyone to prepay their drying charges and then receive a four percent discount on their drying services.

2009 Grain Drying Price Chart

%	\$	%	\$	%	\$	%	\$
15.1	0.15	17.6	0.20	20.1	0.25	22.6	0.30
15.2	0.15	17.7	0.20	20.2	0.25	22.7	0.30
15.3	0.15	17.8	0.20	20.3	0.25	22.8	0.30
15.4	0.15	17.9	0.20	20.4	0.25	22.9	0.30
15.5	0.15	18.0	0.20	20.5	0.25	23.0	0.30
15.6	0.16	18.1	0.21	20.6	0.26	23.1	0.31
15.7	0.16	18.2	0.21	20.7	0.26	23.2	0.31
15.8	0.16	18.3	0.21	20.8	0.26	23.3	0.31
15.9	0.16	18.4	0.21	20.9	0.26	23.4	0.31
16.0	0.16	18.5	0.21	21.0	0.26	23.5	0.31
16.1	0.17	18.6	0.22	21.1	0.27	23.6	0.32
16.2	0.17	18.7	0.22	21.2	0.27	23.7	0.32
16.3	0.17	18.8	0.22	21.3	0.27	23.8	0.32
16.4	0.17	18.9	0.22	21.4	0.27	23.9	0.32
16.5	0.17	19.0	0.22	21.5	0.27	24.0	0.32
16.6	0.18	19.1	0.23	21.6	0.28	24.1	0.33
16.7	0.18	19.2	0.23	21.7	0.28	24.2	0.33
16.8	0.18	19.3	0.23	21.8	0.28	24.3	0.33
16.9	0.18	19.4	0.23	21.9	0.28	24.4	0.33
17.0	0.18	19.5	0.23	22.0	0.28	24.5	0.33
17.1	0.19	19.6	0.24	22.1	0.29	24.6	0.34
17.2	0.19	19.7	0.24	22.2	0.29	24.7	0.34
17.3	0.19	19.8	0.24	22.3	0.29	24.8	0.34
17.4	0.19	19.9	0.24	22.4	0.29	24.9	0.34
17.5	0.19	20.0	0.24	22.5	0.29	25.0	0.34

Before you can take advantage of this great offer, your account must be current. Then, you simply

Credit Estimation Example

100	Acres of Corn
x 120	Bushels Per Acre
<hr/>	
12000	Bushels of Corn

(IF CORN IS AT 20% MOISTURE)

12000	Bushels of Corn
x \$0.25	Per Bushel Drying Charge
<hr/>	
\$3000.00	

(MINUS THE FOUR PERCENT DISCOUNT)

\$3000.00	
- \$120.00	
<hr/>	
\$2880.00	TOTAL DRYING CHARGES

estimate how much corn you will be bringing in to be dried, and what level of moisture you expect it to have. (Check out our example to the left to help you out) After you've made your estimates and calculations, you send us the dollar amount that you believe will cover the amount of corn you plan to have dried. Once we receive your payment at QGS, we will apply the money to your account as a Credit Balance. Then, as you bring corn in we will apply your Credit Balance towards your drying charges (minus your four percent discount), until all of your Credit Balance is used. You are more than welcome to add more money into your Credit Balance at any time! Once the Credit Balance is used, the discount will no longer apply to any corn we dry after that point. Any corn that is received before a Credit Balance has been established will not receive the discount. However, if you dry all your corn and still have money left in your account, QGS will gladly refund all of the remaining credit to you.

We hope that everyone gets the chance to take advantage of this great new offer!

QUALITY GRAIN SERVICES

N12390 170th Street
Boyceville, WI 54725

Phone: 715.643.2307
Phone: 715.495.1233
Fax: 715.643.2072
Email: jeff@qualitygrainservices.com

**Q
G
S**

We're on the Web!
QualityGrainServices.com