

# Quality Grain Services<sup>LLC</sup>

PROVIDING YOU WITH THE BEST

## Newsletter

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## QGS—Easier to Find than Ever

As most of our customers have come to realize, Quality Grain Services is not hard to locate. However, in an effort to make it even easier for our customers to locate our facility, we have put up a very nice-looking sign on Highway 64.

The sign is visible from the highway coming from both directions, and another sign can be seen right next to our driveway. Simply follow the signs and you'll know you're in the right place!



The New Sign, Viewed From Highway 64

Looking for us in the phone book? Quality Grain Services is not currently listed, however, our contact numbers are (715) 643-2307 and (715) 495-1233. Feel free to contact us—our new part-time secretary will be here to take your call!

## Company Goals

Our goals at Quality Grain Services are very simple; we constantly strive to offer you a fair, competitive price for your grain, while still remaining a profitable enterprise.

Our pricing strategies take into account local markets, river terminals, basis levels, and further away markets.

Although our customer base has

grown considerably in the past year, one of our additional goals is to continue growing and creating an even larger clientele. Be sure to continue telling your neighbors about Quality Grain Services!

We are proud of the services we offer, but we are even more proud to say that our customers *really do* always come first.

**QGS**

# QGS Online

The Quality Grain Services website just keeps on growing! Recently, we've been adding a couple of new sections to the site. One of these sections includes a page explaining the different types of grain marketing contracts that we offer

here at QGS. This Contracts Page can be accessed from the *Grain Bids* dropdown of the menu on our homepage. More additions to the dropdown menu include new links to a few local business websites—so be sure to follow the links and check out our neighbors' websites!



[www.QualityGrainServices.com](http://www.QualityGrainServices.com) Homepage

## In Our Office

Quality Grain Services has now hired a new part-time receptionist. Suzanne will be in the office from 8:00 AM until 1:00 PM on weekdays. You are welcome to stop by or give us a call anytime during those hours. (Feel free to continue bringing in grain at *any* time throughout the day.) Suzanne will also be able to quote grain prices via the phone or in person. Hopefully having Suzanne around will make everything much more convenient for all of us! Keep in mind that she's currently only here for half of the day— we plan to extend her workday in the future, as business requires.

*... having Suzanne around will make everything much more convenient for all of us!"*

Are you trying to contact Suzanne via E-mail? Find her new company E-mail address on the contact page of our website!

Another feature of the website that we'd like to let you know about is our continual, daily updating of the Grain Bids page. Here you can find averages for our bids for Corn and Soybeans. The best part? You can always count on these bids being up-to-date— scroll down to the bottom of the page to see the 'Last Updated' notice (in red lettering). Whenever we change the grain bids on the page, this date is updated! However, make sure you remember that the bids we post online are *averages*- you need to call for an exact quote.

[Boycoville, WI](#)

**37° F**  
Cloudy

[Hour-by-hour | 10-day](#)

The New Online Weather Reporter

code to give you a more local weather report. With planting season so near, we hope that this new reporter will assist you in your spring fieldwork!

As always, we are looking for your feedback on our updates and additions to the website! Feel free to use the online contact form or contact Jeff via E-mail to let us know your thoughts.

## Behind Our Website

[www.QualityGrainServices.com](http://www.QualityGrainServices.com), the Quality Grain Services website, was designed and created by [www.HeadTurningDesigns.com](http://www.HeadTurningDesigns.com). Head Turning Designs is a website design and development business owned and operated by Kelsie Klaustermeier. Kelsie specializes in valid, hand-written HTML and CSS codes, optimized content, and striking designs- while, at the same time producing, a functional and realistic website for your visitors.

If you are interested in getting your business out there on the web, and potentially attracting hundreds of new customers, visit [www.HeadTurningDesigns.com](http://www.HeadTurningDesigns.com) and take a look around.

# Putting a Face to the Name

For those of you that have never done business with Quality Grain Services, or who aren't sure who I am, here's a picture of me for you to match the name up with!

*And for a bit of a background... I have been involved with farming and agriculture for all of my life. I grew up on a dairy farm and when my father retired I took over the family business. We remained a dairy business until 2004, and then sold our dairy cows to become a full-on grain business. (We had started our grain operation in 1998.) When we began the grain business, we started with a small grain dryer and bins to store 50,000 bushels of grain. Since then we've upgraded to a much larger dryer and have more than a dozen storage bins— with room to store up to a half million bushels of grain.*

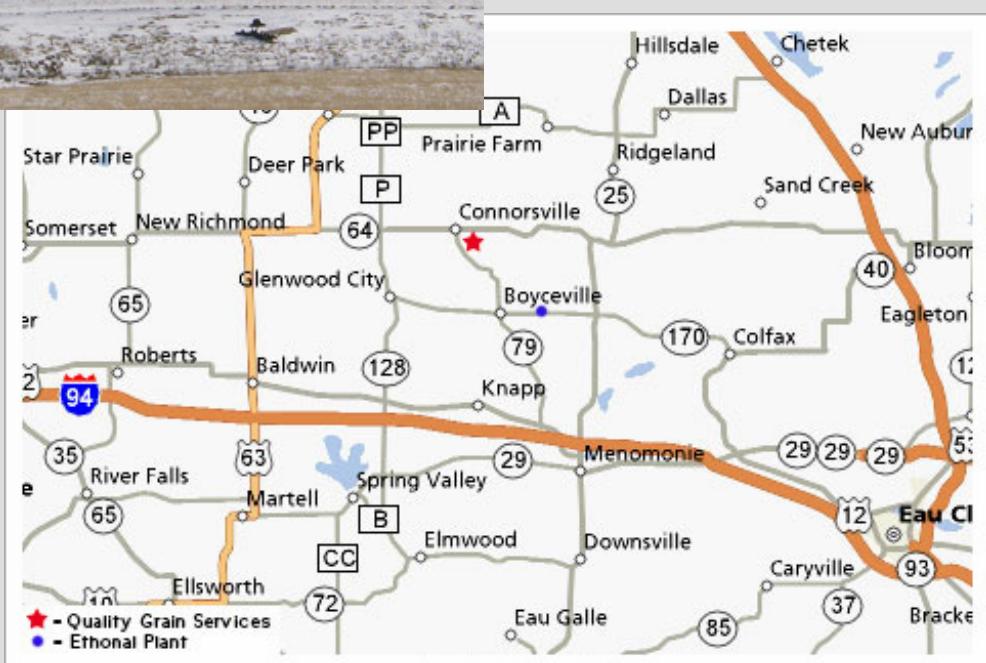


## Location

We are located 1/4 mile east of Connorsville, WI. Just off Hwy. 64, south of 170th Street.

You can see the grain setup from Hwy. 64.

Please use the second driveway to get to the truck scale.



## News From Jeff

*Unbelievable prices.*

*These grain prices sure are nice to see! Hopefully everyone is getting a chance to take advantage of them...*

*It has been nice to see the people that have been storing grain in our facility get a good return on their storage investment. That is the way it is supposed to work.*

*Something to keep in mind while planting this spring— Everyone is going to have a lot more money per acre invested and there are some pretty good forward pricing opportunities out there. It might not be such a bad idea to forward contract part of your crop— at this writing you can contract corn for over \$5.00 per bushel and soybeans for around \$12.00 per bushel. Some customers have contracted as high as \$5.26 per bushel for corn and \$13.20 per bushel for soybeans...*

-Jeff Klaustermeier

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*We're on the Web!*  
***QualityGrainServices.com***