

# Quality Grain Services <sup>LLC</sup>

PROVIDING YOU WITH THE BEST

## Newsletter

Volume 2, Issue 2

Fall 2008

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## Quality Grain Services News

The updated dryer worked great in 2007, the new equipment performed as quick and smooth as was promised. While we have not completed any major construction projects this year, we are hoping to expand our drying business even further before the end of 2008.

Last season we fell short of our goal to dry one million bushels of grain, this was mostly due to everyone's grain becoming dryer while still out in the field. (Which is always a good thing for all of us.) It

looks like this year we will have a completely different situation on our hands though, as everyone has had slightly later planting dates. This year's later planting dates and cooler temperatures will combine to give us all quite a busy fall!

This year, if there is a large enough demand, we plan on offering soybean-drying services. We have dried beans in the past, and our only disadvantage is that we can not dry both corn and soybeans at the same time. To keep you updated with our drying situation feel free to check out the website— we will try to post the dates we are drying beans and unable to take in corn!



## Our Services

Quality Grain Services specializes in the drying and storage of grain. Here at QGS we look forward to your continued business more than anything! It is our pleasure to treat all of our clients with the same high level of service and respect. Whether you're located far away or right next door; you can count on excellent service and complete reliability from Quality Grain Services.

One service that we feature here at QGS is our trucking service. If needed, we can haul your grain to and from our facility, which will help keep you moving that much faster out in the field!

We also try to work closely with the costumers of the local feed store (Herdsman Feeds) and also the patrons of the local ethanol plant (Western Wisconsin Energy). The websites of both of these companies are linked on our website— so be sure to check them out online!

QGS specializes in drying and storage services. However, while we do take grain almost anytime of the week and weekends, we do ask that you call ahead if you plan on delivering on a weekend or at night. This helps us make sure we have someone here to take your grain.

**QGS**

# QGS Online

It has been great to hear from everyone that our website is being useful! We have been updating like crazy and making changes on a regular basis to make sure everyone stays informed and has up-to-date information.

One of the updates we made to the website most recently was the updating of our 2008 grain drying charges. Feel free to visit the storage and drying page online to print of a chart of the prices for yourself or a neighbor.

Another update that we would like to feature is the update of the annual seed catalog. You can view the Dairyland Seed Information Book on our website by navigating to the seed page!

Here at QGS we like to make sure that you are constantly supplied with new information and kept updated. We try very hard to make sure you know what is going on, and our website is a great tool for that!

For instance, while recently shutting down the dumping pit we posted a note online to let everyone know that they couldn't bring their grain in that day. It was a great help and everything was fixed smoothly.

As always, we are looking for your feedback on our updates and additions to the website! Feel free to use the online contact form or contact Jeff via E-mail to let us know your thoughts.



www.QualityGrainServices.com Homepage

## 2008 Grain Drying Price Chart

%	\$	%	\$	%	\$	%	\$
15.1	0.180	17.6	0.200	20.1	0.255	22.6	0.380
15.2	0.180	17.7	0.200	20.2	0.260	22.7	0.385
15.3	0.180	17.8	0.200	20.3	0.265	22.8	0.390
15.4	0.180	17.9	0.200	20.4	0.270	22.9	0.395
15.5	0.180	18.0	0.200	20.5	0.275	23.0	0.400
15.6	0.180	18.1	0.200	20.6	0.280	23.1	0.405
15.7	0.180	18.2	0.200	20.7	0.285	23.2	0.410
15.8	0.180	18.3	0.200	20.8	0.290	23.3	0.415
15.9	0.180	18.4	0.200	20.9	0.295	23.4	0.420
16.0	0.180	18.5	0.200	21.0	0.300	23.5	0.425
16.1	0.180	18.6	0.200	21.1	0.305	23.6	0.430
16.2	0.180	18.7	0.200	21.2	0.310	23.7	0.435
16.3	0.180	18.8	0.200	21.3	0.315	23.8	0.440
16.4	0.180	18.9	0.200	21.4	0.320	23.9	0.445
16.5	0.180	19.0	0.200	21.5	0.325	24.0	0.450
16.6	0.180	19.1	0.205	21.6	0.330	24.1	0.455
16.7	0.180	19.2	0.210	21.7	0.335	24.2	0.460
16.8	0.180	19.3	0.215	21.8	0.340	24.3	0.465
16.9	0.180	19.4	0.220	21.9	0.345	24.4	0.470
17.0	0.200	19.5	0.225	22.0	0.350	24.5	0.475
17.1	0.200	19.6	0.230	22.1	0.355	24.6	0.480
17.2	0.200	19.7	0.235	22.2	0.360	24.7	0.485
17.3	0.200	19.8	0.240	22.3	0.365	24.8	0.490
17.4	0.200	19.9	0.245	22.4	0.370	24.9	0.495
17.5	0.200	20.0	0.250	22.5	0.375		

### Grain Drying Charges

Good news? Or bad news? It's all in the way you look at it...

There were just a few small changes to be made to our drying charges for this season. We have our fuel price locked-in this year, which is quite different from last season when we were unable to do so. This means that our charges should be set for the 2008 harvest season.

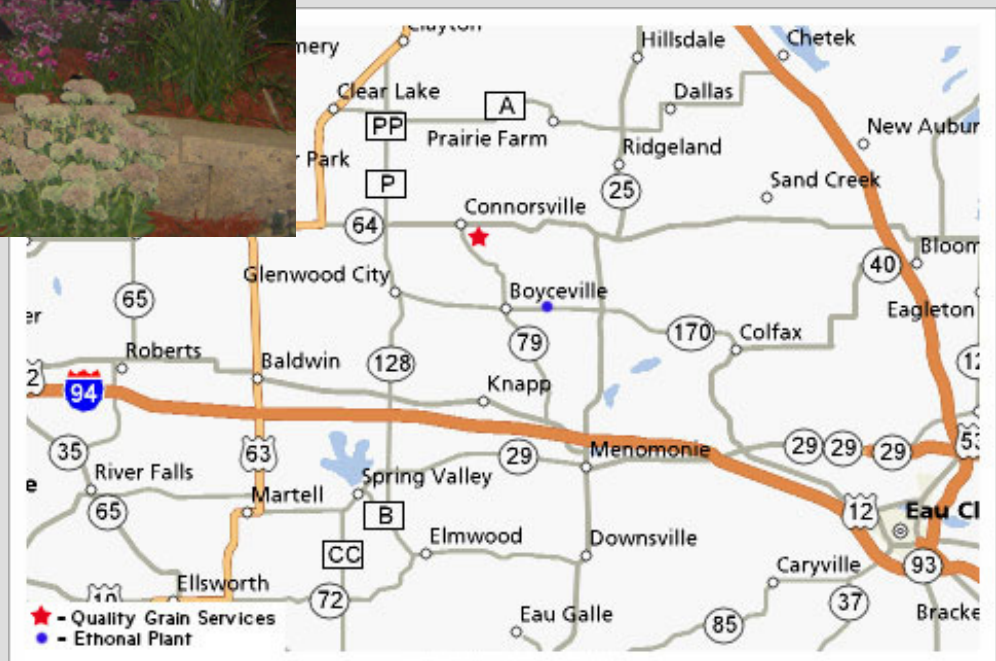
## News From Jeff

*Grain Prices are looking good so far!*

*We have seen prices go sky high this year- soybeans soaring to prices over \$15.00 per bushel, and corn climbing all the way up to more than \$7.00 per bushel. However, it couldn't last forever, and although prices have come down some off those highs, they are still holding up relatively well going into the harvest. It will be nice to see everyone be able to take advantage of these prices this fall- especially with the added fertilizer and fuel costs this year. After all, combines and trucks don't run for free either!*

*Don't forget that here at Quality Grain Services we want your business! Whether you need someone to just dry your grain, or you're looking to store grain for feed use, or you want to store your grain to sell at a later date- we are the place for you! Also, keep in mind that while we do purchase grain, and hopefully offer a competitive price, you are not required to sell your grain to us! We know and understand that several of our clients are stock holders in the ethanol plant (WWE) and are required to deliver corn to them. With our facility being located so close the ethanol plant we are trying to accommodate their stock holders as well.*

-Jeff Klaustermeier



Quality Grain Services is located 1/4 mile east of Connorsville, WI. Just off Hyw. 64, south on 170th Street.

You can see our grain setup from Hyw. 64. Please use the second driveway to get to the truck scale.

**QUALITY GRAIN SERVICES**

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*We're on the Web!*  
*QualityGrainServices.com*